

HOLIDAY ACTIVITIES

SUBJECT: ENTREPRENEURSHIP

Question 1: The Road to Legality

Unit 5: Business Registration

Case Study “Agasaro Ltd” is a small juice processing business in your village. The business has been operating **informally for one year** without official registration. The owner believes that registering the business will only lead to **paying high taxes**. Recently, the business lost an important supply contract with a local hotel because it could not provide: an **official invoice** and **Taxpayer Identification Number (TIN)**. Business registration in Rwanda is done through the **Rwanda Development Board (RDB)**.

Question

A. Digital Investigation (15 Marks)

Using the internet or other research sources, visit or explore the business registration services of the **Rwanda Development Board (RDB)**.

i. Identify and write **five main steps required to register a domestic company in Rwanda**. (5 marks)

ii. Briefly explain **each step** in your own words. (5 marks)

B. Stakeholder Interview (15 Marks)

Interview a **local entrepreneur or shop owner who has a registered business**. Ask them the following question: *“What benefits have you gained after registering your business?”* Write **two benefits they received after registering their business** and briefly explain each benefit.

✓ **Total: 30 Marks**

QUESTION 2: THE SHIELD OF QUALITY

Unit 6: Role of Standards

Case Study A local entrepreneur produces honey called “**Golden Honey.**” The product is sold in small local markets but **does not have the S-Mark certification** from the **Rwanda Standards Board (RSB)**. Recently, several customers complained that the honey **fermented quickly**, raising concerns about product quality. At the same time, another honey producer in the area has obtained **RSB certification** and their honey is now being sold in **large supermarkets in Kigali**.

Question

A. Market Survey (10 Marks)

Visit a **local market or supermarket** near your community.

- i. Identify three products that have the RSB S-Mark certification.**
(3 marks)
- ii. Identify three products that do not have the S-Mark certification. And explain possible reasons why they lack standardization mark.**
(3 marks)
- iii. Compare the products (with S-mark and without S-mark) and describe:**
 - The **difference in price**
 - The **quality of packaging** (4 marks)

B. Process Mapping (10 Marks)

Research the **Product Certification Process** used by the **Rwanda Standards Board**.

- i. Outline the main steps followed when a company wants to obtain product certification.**
(5 marks)
- ii. Research and explain what happens during the “Product Sampling and Testing” stage in RSB laboratories. (5 marks)**

C. Risk Assessment (10 Marks)

Substandard products can cause **serious health and safety problems**.

Research or use a textbook example (such as the **banana beer contamination case in Bugesera District**) and answer the following:

- i. Describe what happened in the case. (5 marks)
- ii. Explain **two reasons why product standards are important for protecting society**. (5 marks) ✓ **Total: 30 Marks**

QUESTION 3: ORGANIZING FOR SUCCESS

Unit 7: Business Management

Case Study

A **Student Business Club (SBC)** in a neighboring school has started a small business project.

However, the club is experiencing several problems: Members do not know **who should manage the money**, No one is clearly responsible for **production**, No one is assigned to **talk to customers**, Leadership is unclear, Important decisions are often delayed because of poor organization, the club's business is **not performing well**.

Question

A. Managerial Functions (10 Marks)

Research the **four main managerial functions** used in business management. For each function:

1. Define the function briefly.

B. Organizational Structure (10 Marks)

i. Draw a simple **organizational chart** for a **medium-scale business**. **(5 marks)** General Manager, Production Manager, Marketing Manager and Finance Officer

ii. Explain the responsibilities of the following managers:

- **Production Manager**
- **Marketing Manager (5 marks)**

C. Field Observation (10 Marks)

Visit a **small business in your community**, such as:

- a bakery
- a shop
- a garage
- a small factory

Interview the manager and ask the following question:

"How do you choose the people who work with you?" List and explain **three factors the manager considers when selecting workers.**

✓ Total: 30 Marks

- The student will select two out of three questions that will be marked out of 60 marks total given that question **three** is mandatory for everyone to do it as it focuses on unit **seven (30 marks each question)**
- Submission is TO:
 1. Email: niyitangamahorosamuell@gmail.com
 2. WhatsApp number: 0782196661
- Failure to submit before the start of the next term equals zero
- Any problem faced while researching should be asked via WhatsApp/call
- School submissions before holiday or after holiday is not allowed